Nankai Tsu-un Co., Ltd.

Regarding Methods of Determining Export Container Cargo Weights (SOLAS Convention)

We would like to thank you for your support and express our hope for your continued prosperity. Although shippers have been obligated to submit container weight information to captains from July 1 of this year (2016) in accordance with the International Convention for the Safety of Life at Sea (SOLAS Convention), based on the occurrence of accidents such as a cargo collapse caused by missreporting weight information, the revision of convention would be executed to establish the detailed methods for determining container weight and ensure the accuracy of said weights.

System Overview

- 1. The shipper (the party listed as SHIPPER on the bill of landing issued by the shipping company) must provide the captain or equivalent the container weight information determined by any of the following methods.
 - 1 Weighing the gross weight of the container containing the cargo with a suitable scale.
 - 2 Measuring the individual cargo and packaging materials, etc. with a suitable scale and adding the sum of these to the container weight.
- 2. The party determining the container weight information must either notify the Minister of Land, Infrastructure and Transport or register with the Ministry of Land, Infrastructure and Transport.
 - 1 If the shipper is determining the container weight, notification to the Minister of Land, Infrastructure and Transport is required.
 - 2 If a company is determining the container weight on behalf of the shipper, registration with the Ministry of Land, Infrastructure and Transport is required.

Please see the Ministry of Land, Infrastructure and Transport website for details. (www.mlit.go.jp/maritime/maritime tk8 000011.html)

- -The shippers or companies that determine the gross weight of the container must either notify the Minister of Land, Infrastructure and Transport or register with the Ministry of Land, Infrastructure and Transport in advance.
- -How to determine the container weight
 Please follow the methods listed on the website and submit a packing list with accurate weights stated
 to our company.
- -If the weighing is subcontracted to our company, we may request a written oath such as a "certificate" regarding the provided weight information. Furthermore, please understand that customers who cannot provide a written oath or for whom measurement of the gross weight is deemed necessary by our company may require a gross weight measurement (for a fee) of the container.

Our company will proceed with preparations for the registration of [notified shipper] and [registered confirmed company] by the time this system is started.

In order to avoid unnecessary costs, we ask for your understanding and cooperation regarding the above matters.

Sincerely,