

## Daylight to Border Transportation between Thailand and Myanmar

～Having many times of actual running, provided stable border transportation by LTL (less than truck load) with reasonable price. Possible to deliver in three or four days.～

Nankai Tsu-un Co., Ltd. (Head office: Izumiotsu-shi, Osaka, Japan.) started the consolidated border transportation (LTL) on April 1, 2015. It has been considered that border transportation was risky, expensive and unstable. However, having the trial past six years, and moreover, establishing the subsidiary in Myanmar, we built up the stable and speedy distribution in small lots with competitive price from Bangkok to Yangon.

### ■LTL service usable for the small and medium-size company

For our border transportation from Thailand to Myanmar, our feature is to focus on LTL cargo which small-medium level companies are easy to use. We had the opportunity on border transportation six years ago, and after that, we established the consulting



company and the logistics subsidiary for small-medium level companies in Yangon.

Established the human connection having the relationship with local companies and organization, we proceeded to have the business tie-up with local logistics company both in Thailand and Myanmar. We provide the stable transportation to the Japanese companies and also other companies in the world who consider the business or manufacturing in Myanmar with our advantage of having the know-how for international transportation and of the pioneer in the border transportation between Thailand and Myanmar.



## ■ To provide stable, reasonable, and speedy transportation

For delivering the cargo from Thailand to Myanmar, there are three ways, by sea, by air, and by truck (border transportation). It is generally recognized that ocean freight is cheaper but takes time, air freight is faster but expensive, and the border transportation is out of commercial basis because of comparatively fast but expensive thinking about lack of safety and stability.

	Cost	Lead time
By Sea	Cheap	About 2 weeks
By Air	expensive	1 or 2 days
By Truck	expensive	4 to 6 days

On that general understanding, we had researched for a long time and had trials again



and again. Then it came to the conclusion that LTL border transportation is very appealing to small volume cargo for its cost and the delivery date.

In the border routes between Thailand and Myanmar, the route of Maesot~Myawaddy as East-West Economic Corridor has the construction of bypass road now. We can offer the

door-to-door service in 3 to 4 days from Bangkok to Yangon and the freight charge cheaper than LCL shipment by sea. (Please contact us for the heavy cargo, precision instruments, and DG goods.)

Now, we have the contact office in Japan, Thailand and Myanmar. We have been preparing to handle cargos from Myanmar to Thailand for the next step.

## ■The prospect in the future

Because Myanmar who has big attention recently is moving to the democratization rapidly and to the removal of economic sanction by western countries, Japan has cooperated with them through financial and technical aid. In spite of high evaluation as diligent and gentle race, there are a lot of companies to hesitate to start business because of the weakness of infrastructure and the conditions of relying on the import from foreign countries for most materials and techniques.

For one of the problem, importing the materials from foreign countries, it is so indispensable to have logistics system with safety, stability and reasonable price. We are convinced that our LTL border transportation service would be very useful for the material procurement for the products manufactured in Myanmar.